

The death of mobile money and financial inclusion in Uganda



Stone Atwine

The death of mobile money in Uganda is imminent if the Government's proposal to tax transactions is approved in the 2018/19 budget. In an inexplicable move, the Excise Duty (Amendment) Act 2018, proposes to tax mobile money transactions on receiving, payments and withdraws 1% of the value of transactions.

It is easy to think this is 1% of one's money, which is high, but it goes further than that. One gets charged 1% to receive and 1% to withdraw. Mobile money

is already taxed through a 10% charge on the fees charged by mobile network operators. The tax is also proposed to increase to 15% in the same bill.

To put this in perspective, if one needs to send someone sh600,000, they will be charged sh2,000 by the mobile network operator to send. The recipient will receive sh600,000 less by sh6,000 government tax. One will then be charged sh12,500 by the network and sh5,940 tax to withdraw the money. The hard cash in hand will be sh575,560.

The total cost for transferring sh600,000 within the borders will be 4.41% with sh12,325 going to the mobile network operator and sh14,115 going to the taxman. If one is sending sh7,000,000, the Government will take sh146,950 as a tax for using mobile money.

This tax, which is not applied to transactions initiated by banks clearly discriminates against the poor and in the simplest

terms will be a huge blow for the financial technology industry.

Mobile money has been instrumental in improving financial inclusion. People, such as smallholder farmers, refugees and most low income earners who would otherwise be unserved by banks and other financial institutions were pulled into the financial services sector by mobile money services. All the successes and gains made will be undone by this piece of legislation as people resort to cash transactions. And the poor will be left out of the financial services loop again.

Financial inclusion plays a vital role in the reduction of poverty,

inequality and (inclusive) economic development. It is, especially critical in the stimulation of job creation. The presence of a highly developed and available financial infrastructure, especially mobile technology offers exciting opportunities for expanding financial inclusion.

Economists around the world are hoping to find new ways to provide financial services to all their citizens.

In Europe, where financial services are available to almost everyone, the European Commission has realised that banks and traditional financial institutions are too rigid to provide seamless services and has passed new regulation, the Payment Services Directive 2 (EU) 2015/2366 that removes banks' monopoly on their customer's account information and payment services.

The purpose is to increase pan-European competition and participation in the payments industry also from non-banks, and to provide for a level playing field by harmonising consumer

protection, rights and obligations for payment providers and users.

The new EU directive mandates banks to open up their application programming interfaces to other financial technology companies to provide better services.

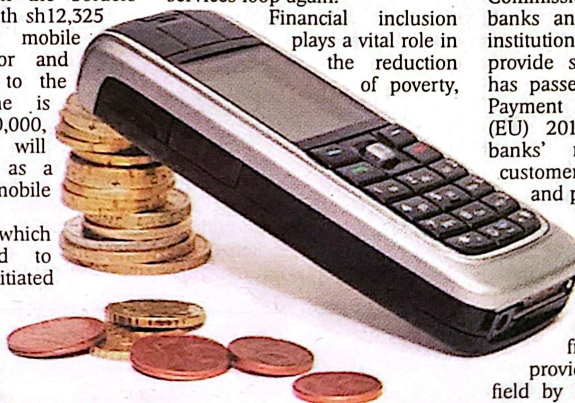
The attitude and regulation from European governments has led to new financial institutions, such as the digital-only banking services N26, Monzo, Monese and Tandem, among others.

We are working on a similar project called eversend.co for the African market, which, we hope, will provide superior services and easy access to financial services.

All the organisations that have been working towards the goal of financial inclusion should work hand in hand to make sure the legislation is not passed.

However, even more critical is for Ugandans to unite and oppose the proposed extortion. Contact your Member of Parliament and get your voice heard.

The writer is a Ugandan fintech entrepreneur based in Paris. He is the Founder and chief executive officer of eversend.co, Africa's mobile-only banking alternative. stone@eversend.co



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